

**SIP 2012 - MBA Program 2011-13**

*“In SIP 2012, MBA students of class 2011 – 13 have grossed the sales worth above **Rs 1.3 crores** across several elite organizations in Andhra Pradesh”*

<b>Sl. No</b>	<b>ID</b>	<b>Name of the Student</b>	<b>SIP Title</b>
1	11251001	<b>Rajendra Kumar</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
2	11251002	<b>Sk.Kadar Vali</b>	A study on Equity Research Training & Equity Research Sale on select companies.
3	11251003	<b>N.V.D.Lakshmi Prasanna</b>	A Study on recruitment and selection process at Mediciti hospital.
4	11251005	<b>B. Kiran Kumar</b>	A Study on Quality Management at Supportive Departments- Central Sterile Supply Department (CSSD), Laundry, and Housekeeping in NRI General Hospital, Chinakakani, Guntur.
5	11251006	<b>Marceano Wrightman</b>	Sourcing of 20 Savings Accounts worth Rs. 2 Lakh for Axis Bank Ltd, Vijayawada in 12 weeks.
6	11251007	<b>B. Upendra</b>	Promoting Health Care Services of Manipal Hospitals among 100 Doctors in an around VJA in period of 45 days & Selling of 40 Health Checkup Cards worth Rs. 1,00,000/- in Vijayawada To Nandigama.
7	11251008	<b>Ch.Hima Bindu</b>	A Study on Right Sizing of Route To Market(RTM) Department of Coca-Cola Hyd, AP.
8	11251009	<b>D. Bhaskar Jai Ram Das</b>	A Study on Employee Welfare Programs in Hindustan Coca-Cola Beverages Pvt. Ltd, Atmakuru (V), Guntur.
9	11251011	<b>B.Anne Violet</b>	A Study on Right Sizing of Route To Market(RTM) Department of Coca-Cola Hyd, AP.
10	11251012	<b>K. Ramya</b>	Selling of Rs 50,000/- Worth of General Insurance Products in 12 Weeks for M/s Axis Bank, Guntur Branch.
11	11251013	<b>K.Sowmya</b>	Preparation of Training calendar for the New Recruitments at Shoppers Stop.
12	11251014	<b>P.V.N. Harshitha</b>	Selling of 5 De-mat accounts or Mutual Funds worth of Rs.1,00,000 in 7 weeks for M/s Kotak Securities Limited at Vijayawada.
13	11251015	<b>Padmini ratna .J</b>	Integrative Study Of Employee Engagement & Performance Appraisal in L& T corporation
14	11251016	<b>C.V. Mithun</b>	A Study on Management of Operation Theatre and Intensive Care Units at NRI General Hospital, Chinakakani, Guntur.
15	11251018	<b>P. Ravi Kumar</b>	A Study on Quality Management at Radio-Diagnosis and Clinical Laboratory Services in NRI General Hospital, Chinakakani, Guntur.

16	11251019	A.Srinivasa rao	A Study on different construction projects in and around OMR
17	11251020	N Pravallika	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
18	11251021	N.Sri Kiran	Inward and Outward Process in Receiving Bay at Shoppers Stop.
19	11251022	GPV Srinivas Balaji	Comparative study of Recruitment Process of nurses, support staff, and para medical staff of various multi-speciality hospitals in Vijayawada and Guntur.
20	11251023	T. Gayatri Bhargavi	Fixed assets tallying n verification and audit of licenses in manipal hospital.
21	11251024	G.Lakshmi Tirupatamma	A Study on Post Voids and reduction in procee time of Post Voids, at Shoppers Stop
22	11251025	K. Vineela	Weighted Distribution of Soft Drinks of worth Rs 16,00,000/- in 12 weeks for Hindustan Coca-Cola Beverages Pvt. Ltd., Guntur
23	11251026	L Jayanth	Creating awareness on 'Airtel Money' by visiting 15 outlets per day for Airtel Ltd, Vijayawada for 12 weeks.
24	11251029	MD. Badullah	Promoting Health Care Services of Manipal Hospitals among 100 Doctors in an around VJA in period of 45 days & Selling of 100 Health Checkup Cards worth Rs. 1,00,000/- in Vijayawada To Machilipatnam
25	11251030	S.Ramesh	Study of the Lighting Lux Levels for various merchandise at Shoppers Stop to reduce the maintenance cost
26	11251031	G Lakshmi Narasaiah	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
27	11251032	G. Mohan Kumar	Sourcing of 10 Savings Accounts of worth Rs. One Lakh in 12 weeks for M/s Axis Bank, Tenali Branch.
28	11251034	G.Sasidhar	A Study on Scrap Management & Measures for effective Scrap Management System in Shoppers Stop
29	11251035	K. Isac Kumar	A Study on the Role of Hospital Stores and Pharmacy in NRI General Hospital, Chinakakani, Guntur.
30	11251036	Sai Sirisha K	Creating awareness on 'Airtel Money' by visiting 15 outlets per day for Airtel Ltd, Vijayawada for 12 weeks.
31	11251037	H. Suresh	A Study on Hospital Management Information System (HMIS) and Medical Records Department in NRI General Hospital, Chinakakani, Guntur.
32	11251038	N. Ranga Rao	A Study on Laboratory Services of Micro Biology, Bio-Chemistry, and Pathology at NRI General Hospital, Chinakakani, Guntur.
33	11251039	K.Satish Kumar	A Study on Online Recruiting Process and Reducing Recruitment Cycle Time.
34	11251040	A. Gayatri	Weighted Distribution of Soft Drinks of worth Rs 16,00,000/- in 12 weeks for Hindustan Coca-Cola Beverages Pvt. Ltd., Guntur

35	11251041	<b>P. Anusha</b>	Weighted Distribution of Soft Drinks of worth Rs 16,00,000/- in 12 weeks for Hindustan Coca-Cola Beverages Pvt. Ltd., Guntur
36	11251044	<b>Prazwal Kranth K</b>	Sourcing of 30 Savings Accounts worth Rs. 3 Lakhs for Axis Bank Ltd, Vijayawada in 12 weeks
37	11251050	<b>KSS Harikrishna</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
38	11251051	<b>Revathi J</b>	Creating awareness on 'Airtel Money' by visiting 15 outlets per day for Airtel Ltd, Vijayawada for 12 weeks.
39	11251052	<b>A Ramakrishna</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
40	11251053	<b>Sai Sowmya Ch</b>	To generate 10 holiday packages comprising of end-to-end Visa processing and documentation for Thomas Cook, Vijayawada in 12 weeks
41	11251054	<b>KSVGK Jagadeesh</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
42	11251055	<b>Prasanna Kumar</b>	Retaining of 30 customers by introducing Dormat A/cs through lead generation for Axis Bank, Vijayawada in 12 weeks
43	11251056	<b>N. Anjana Priyanka</b>	A Study on Ward Management in NRI General Hospital, Chinakakani, Guntur.
44	11251057	<b>Datta Chandrika</b>	Comparative study of compensation benefits for nurses, support staff, and para medical staff of various multi-speciality hospitals in Vijayawada and Guntur.
45	11251058	<b>M.S.N.S Pavan Kumar</b>	Fixed assets tallying and verification of biomedical equipments in manipal hospital.
46	11251059	<b>Prabin Gautam</b>	Promoting Health Care Services of Manipal Hospitals among 100 Doctors in an around VJA in period of 45 days & Selling of 100 Health Checkup Cards worth Rs. 1,00,000/- in Tenali.
47	11251060	<b>Prakash Kannal</b>	To generate 10 holiday packages comprising of end-to-end Visa processing and documentation process for Thomas Cook, Vijayawada in 12 weeks
48	11251062	<b>Ch.N.V.Sriram</b>	Market Analysis for HE ( Horizontal Expansion ) at Coca Cola
49	11251063	<b>G Alekhya</b>	Creating awareness on 'Airtel Money' by visiting 15 outlets per day for Airtel Ltd, Vijayawada for 12 weeks.
50	11251064	<b>V. Satish Babu</b>	A Study on the Role of Supportive Departments- House Keeping, Laundry and Central Sterile supply Department (CSSD) in NRI General Hospital, Chinakakani, Guntur.
51	11251066	<b>Krishna Chaitanya P</b>	Creating awareness on 'Airtel Money' by visiting 15 outlets per day for Airtel Ltd, Vijayawada for 12 weeks.
52	11251067	<b>Kode Venkatesh</b>	Promoting Health Care Services of Manipal Hospitals among 100 Doctors in an around VJA in period of 45 days & Selling of 100 Health Checkup Cards worth Rs. 1,00,000/- in Guntur.

53	11251068	<b>P Vandana</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
54	11251069	<b>k. Raggavendra Rao</b>	Selling of 5 De-mat accounts and Mutual Funds worth of Rs.2,00,000 in 7 weeks for M/s Kotak Securities Limited at Vijayawada.
55	11251071	<b>Palavalasa Naveen</b>	Weighted Distribution of Soft Drinks of worth Rs 40,00,000/- in 12 weeks for Hindustan Coca-Cola Beverages Pvt. Ltd., Guntur
56	11251072	<b>Sk Rakhi</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
57	11251074	<b>L.Sonali Chintalapudi</b>	A Study of Performance Appraisal System at Mediciti Hospital, Hyderabad
58	11251076	<b>Salooti Shiva Charan</b>	Study on Employee Retention at Mediciti Hospital, Hyderabad
59	11251078	<b>K. Ajay Kumar</b>	Selling of 5 De-mat accounts and Mutual Funds worth of Rs.2,00,000 in 7 weeks for M/s Kotak Securities Limited at Vijayawada.
60	11251080	<b>G Ajay Kumar</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
61	11251082	<b>M Balakrishna</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
62	11251083	<b>R Phaneendra</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
63	11251084	<b>K Tanuja</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
64	11251086	<b>V.Srikanth</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
65	11251087	<b>L.V.N. Satyanarayana</b>	Weighted Distribution of Soft Drinks of worth Rs 40,00,000/- in 12 weeks for Hindustan Coca-Cola Beverages Pvt. Ltd., Guntur
66	11251088	<b>D Sindhura</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
67	11251090	<b>IG Chaitanya</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
68	11251091	<b>Sk Vahidulla</b>	Creating awareness on 'Airtel Money' by visiting 15 outlets per day for Airtel Ltd, Vijayawada for 12 weeks.
69	11251092	<b>G Anil Kumar</b>	Creating awareness on 'Airtel Money' by visiting 15 outlets per day for Airtel Ltd, Vijayawada for 12 weeks.
70	11251093	<b>P Praveen</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
71	11251095	<b>R Subbarao</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
72	11251096	<b>G. Venkatesh</b>	Weighted Distribution of Soft Drinks of worth Rs 40,00,000/- in 12 weeks for Hindustan Coca-Cola Beverages Pvt. Ltd., Guntur

73	<b>11251099</b>	<b>Prudhvi Raj G</b>	Creating awareness on 'Airtel Money' by visiting 15 outlets per day for Airtel Ltd, Vijayawada for 12 weeks.
74	<b>11251100</b>	<b>Sk.K.Md.Sharief</b>	Market Analysis for HE ( Horizontal Expansion ) at Coca Cola, Hyderabad
75	<b>11251101</b>	<b>P. Vijay Kamal</b>	Selling of 5 De-mat accounts and Mutual Funds worth of Rs.2, 00,000 in 7 weeks for M/s Kotak Securities Limited at Vijayawada.
76	<b>11251103</b>	<b>N Nipun</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
77	<b>11251105</b>	<b>A Nagini</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
78	<b>11251106</b>	<b>Sridhar Babu G</b>	Creating awareness on 'Airtel Money' by visiting 15 outlets per day for Airtel Ltd, Vijayawada for 12 weeks.
79	<b>11251107</b>	<b>G Kotireddy</b>	Sourcing of 30 Savings accounts worth Rs. 4.8 Lakhs in 12 weeks for M/s. Indus Ind Bank, Vijayawada.
80	<b>11251108</b>	<b>R.Kranthi Babu</b>	A Study on Employee Satisfaction and Methods to Improve Employee Satisfaction
81	<b>11251109</b>	<b>Mahendra Singh</b>	Selling of 100 Videocon TV sets worth of 8,00,000/- in Krishna District in 45 days.