K L University

ACADEMIC DIVISION

COURSE HANDOUT FOR POST GRADUATE COURSE, 2017-18

COURSE NAME: MANAGEMENT CONTROL SYSTEM

COURSE CODE: 15MB61C1

LTP: 3-0-0

YEAR OF OFFERING THE COURSE: 2018

SEMESTER OF OFFERING THE COURSE: IV

ACADEMIC YEAR: 2017-18

COURSE COORDINATOR: Dr. Jagadeesha M

COURSE INSTRUCTORS: Dr. P.Raja Babu, Dr. K.S.Sekhara Rao

COURSE TEACHING ASSOCIATES (If any):

COURSE OBJECTIVE: The main objective of the course is to inculcate the students about the concept of management control system and its importance in efficient management of the organizations. The other objectives are:

- 1. To gain knowledge and analytical skills related to the corporate controlling process and methods to design and implement the on-going management control systems.
- 2. To make the students to ensure the evaluation of management control systems and provide decision making support for operational and strategic managerial decisions.
- 3. To apply corporate level strategies and cost controls in controlling operations.

COURSE RATIONALE: The main purpose of this course, the student is able to understand policies control, control over personnel, control over costs, control over capital expenditure, control over techniques and overall control of the organization. Management control systems will be used in the organization based on strategic planning, budgeting, resource allocation, performance measurement, evaluation and reward, responsibility centre allocation and transfer pricing.

COURSE OUTCOMES (CO's):

After completion of this course, the student will be able to

- 1. Acquire knowledge and skills to excel in the area of management control systems.
- 2. Make the students to understand management control through the strategic planning.

- 3. Equip the students with analytical and evaluation abilities to evaluate the management controls and budgetary systems.
- 4. Make the students to apply different management styles in the organization for an efficient and effective control.

CO	SO	BTL
A		4
Acquire knowledge and skills to excel in the area of management	а	1
control systems.		
Make the students to understand management control through the	b	2
strategic planning.		
Equip the students with analytical and evaluation abilities to evaluate	b	3
the management controls and budgetary systems.		
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Make the students to apply different management styles in the	С	3
organization for an efficient and effective control.		
- O		
	Acquire knowledge and skills to excel in the area of management control systems. Make the students to understand management control through the strategic planning. Equip the students with analytical and evaluation abilities to evaluate the management controls and budgetary systems.	Acquire knowledge and skills to excel in the area of management control systems. Make the students to understand management control through the strategic planning. Equip the students with analytical and evaluation abilities to evaluate the management controls and budgetary systems. Make the students to apply different management styles in the c

COURSE OUTCOME INDICATORS (COI's):

Course Outcome Number	COI-1	COI-2	COI-3	COI-4
CO-1	Understand Nature of Management Control Systems	Understand the Management control environment	Understand the Goal congruence	Performance measurement and Evaluate competitive advantage
CO-2	Analyse Strategic Planning and Management Control	Analyse Responsibility centers and the strategies required to control	Analyse Transfer pricing and methods of Transfer pricing	
CO-3	Understand Nature of strategic planning and Evaluate proposed new programs	Evaluate strategic planning process	Preparation and evaluation of Budgets ,Evaluate performance	
CO-4	Evaluate the top management style of controlling	Evaluate the controls for different types of organisations organization	Evaluate Cultural differences	project Execution and evaluate of projects

SYLLABUS

Fundamentals of Management Control: Nature of Management Control Systems – Basic concepts – Boundaries of Management Control - Impact of the Internet on Management Control - Management control environment- Goal congruence - Informal factors that influence goal congruence - Formal control systems- types of organizations -Functions of the controller - Performance measurement - Difficulties in implementing performance measurement systems - interactive control. Strategic Planning and Management Control: Responsibility centers - Revenue centers - Expenses centers - Administrative and support centers - Research and Development centers - Marketing centers- Profit centers- General considerations- - Business units as profit centers - Other profit centers- Measuring profitability - Transfer pricing - Objectives of transfer prices - Transfer pricing methods- Pricing corporate services - Administration of transfer prices. Management control process: Strategic planning - Nature of strategic planning - Analyzing proposed new programs- Analyzing ongoing programs - strategic planning process - Understanding strategies - Concept of strategies - Corporate level strategies - Business unit strategies. Budget preparation -Nature of a budget- Other budgets - Budget preparation process - Behavioral aspects- Quantitative techniques-Calculating variances – Variations in practice- Limitations on variance analysis. Variations in Management control: Controls for differentiated strategies - Top management style- Service organizations - Service organizations in general, professional service organizations, Financial service organizations, Health care organizations, Non-profit organizations, Multinational organizations – Cultural differences

RECOMMENDED TEXT BOOK

Robert N Anthony and Vijay Govindarajan, *Management Control Systems*, The McGraw-Hill, New Delhi, 12th edition, 2010.

REFERENCE BOOKS

- 1. Maciariello, J A and Kirby C J. Management Control System. Prentice Hall of India, New Delhi.
- 2. Sharma Subhash, Management Control System, Tata Mc Graw Hill Publishing Co., New Delhi

COURSE DELIVERY PLAN:

	со	COI	Topic (s)	Teaching- Learning	Evaluation Components
Sl. No.				Methods	
1.	1	1	Nature of Management Control Systems/understand	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
2.	1	1	Basic concepts, Boundaries of Management Control	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
3.	1	1	Impact of the Internet on Management Control	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
4.	1	2	Management control environment	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)

5. \	1	3	Goal congruence – Informal factors that	Lecture with ppt,	In semester exam,
			influence goal congruence	Q&A	Reading seminar and End Semester (ES)
6.	1	3	Formal control systems	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
7.	1	3	Types of organizations	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
8.	1	4	Functions of the controller , Performance measurement	Lecture with ppt, Q&A	In semester exam,, Reading seminar and End Semester (ES)
9.	1	4	Interactive control	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
10.	1	4	Case study	Presentation Interaction , Q &A	In semester exam, Reading seminar and End Semester (ES)
11.	2	1	Strategic Planning and Management	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
12.	2	2	Responsibility centers – Revenue centers Expenses centers,	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
13.	2	2	Administrative and support center, Research and Development centers,	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
14.	2	2	Marketing centers, Profit centers, General considerations	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
15.	2	2	Business units as profit centers Other profit centers- Measuring profitability	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
16.	2	3	Transfer pricing – Objectives of transfer prices	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
17.	2	3	Pricing corporate services Administration of transfer prices	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)

18.	2	3	Pricing corporate services Administration of transfer prices	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester
19.	2	3	Case study	Presentation Interaction , Q &A	(ES) In semester exam, Reading seminar and End Semester (ES)
20.	3	1	Strategic planning, Nature of strategic planning	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
21.	3	1	Analysing ongoing programs	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
22.	3	1	Analysing proposed new programs	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
23.	3	2	Strategic planning process	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
24.	3	2	Evaluate strategic planning process	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
25.	3	3	Budget preparation Nature of a budget- Other budgets	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
26.	3	3	Budget preparation process, Behavioural aspects	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
27.	3	3	Quantitative techniques	Lecture with ppt, Q&A	In semester exam,, Reading seminar and End Semester (ES)
28.	3	3	Analysing financial performance reports	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
29.	3	3	Variations in practice Limitations on variance analysis	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
30.	3	3	Case study	Presentation Interaction , Q &A	In semester exam, Reading seminar and End Semester (ES)

31.	4	1	Variations in Management control: Controls for differentiated strategies, Corporate strategies	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
32.	4	1	Business unit strategy	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
33.	4	2	Top management style, Service organization-Service organizations in general	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
34.	4	2	professional service organizations ,	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
35.	4	2	Financial service organizations	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
36.	4	2	Health care organizations ,	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
37.	4	2	Non-profit organizations	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
38.	4	2	Multinational organizations	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
39.	4	3	Cultural differences	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
40.	4	4	Project planning,	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
41.	4	4	Project execution and evaluation	Lecture with ppt, Q&A	In semester exam, Reading seminar and End Semester (ES)
42.	4	4	Case study	Presentation Interaction , Q &A	In semester exam, Reading seminar and End Semester (ES)
43.			Reading seminar	Presentation with ppt, Q&A	Reading seminar End Semester (ES)
44.			Reading seminar	Presentation with ppt, Q&A	Reading seminar End Semester (ES)

45.		Reading seminar	Presentation	Reading seminar
			with ppt, Q&A	End Semester (ES)

Session wise Teaching – Learning Plan

Session Number: 1

Session Outcome: to understand the Nature of Management Control Systems

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Time(min)	Topic	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Nature of Management Control Systems	1	Lecture
10	Question and Answers		Interaction
10	Nature of Management Control Systems	1	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 2

Session Outcome: to understand the Basic concepts, Boundaries of Management Control

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Basic concepts, Boundaries of Management Control	1	Lecture
10	Question and Answers		Interaction
10	Basic concepts, Boundaries of Management Control	1	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 3

Session Outcome: to understand the Impact of the Internet on Management Control

Time(min)	Topic	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Impact of the Internet on Management Control	1	Lecture
10	Question and Answers		Interaction
10	Impact of the Internet on Management Control	1	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 4

Session Outcome: to understand the Management control environment

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Management control environment	1	Lecture
10	Question and Answers		Interaction
10	Management control environment	1	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 5

Session Outcome: to understand the Goal congruence

Time(min)	Торіс	BTL	Teaching – Learning Method

05	Introduction		Lecture
10	Goal congruence – Informal factors that influence goal congruence	1	Lecture
10	Question and Answers		Interaction
10	Goal congruence – Informal factors that influence goal congruence	1	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Outcome: to understand the Formal control systems

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Formal control systems	1	Lecture
10	Question and Answers		Interaction
10	Formal control systems	1	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 7

Session Outcome: to understand the types of organizations

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	types of organizations	1	Lecture
10	Question and Answers		Interaction
10	types of organizations	1	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 8

Session Outcome: to understand the Functions of the controller

Time(min)	Topic	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Functions of the controller , Performance measurement	1	Lecture
10	Question and Answers		Interaction
10	Functions of the controller , Performance measurement	1	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 9

Session Outcome: to understand the interactive control

Time(min)	Торіс	BTL	Teaching – Learning Method		
05	Introduction		Lecture		
10	interactive control	1	Lecture		
10	Question and Answers		Interaction		
10	interactive control	1	Lecture		
10	Question and Answers (Q&A)		Interaction		

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Session Outcome: to understand the Case study and analyze the case

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Case study	1	Lecture
10	Question and Answers		Interaction
10	Case study	1	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 11

Session Outcome: to analyze the Strategic Planning and Management

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Strategic Planning and Management	2	Lecture
10	Question and Answers		Interaction
10	Strategic Planning and Management	2	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 12

Session Outcome: to analyze the Responsibility centers

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Responsibility centers	2	Lecture
10	Question and Answers		Interaction
10	Revenue centers Expenses centers	2	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 13

Session Outcome: to analyze the Administrative and support center

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Administrative and support center	2	Lecture
10	Question and Answers		Interaction
10	Research and Development centers	2	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 14

Session Outcome: to analyze the Marketing centers,

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Marketing centers,	2	Lecture

10	Question and Answers		Interaction
10	Profit centers, General considerations	2	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Outcome: to analyze the Business units as profit centers other profit centers

Time(min)	Topic	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Business units as profit centers Other profit centers	2	Lecture
10	Question and Answers		Interaction
10	Measuring profitability	2	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 16

Session Outcome: to analyze the Transfer pricing

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Transfer pricing	2	Lecture
10	Question and Answers		Interaction
10	Objectives of transfer prices	2	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 17

Session Outcome: to analyze the Pricing corporate services Administration of transfer prices

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Pricing corporate services Administration of transfer prices	2	Lecture
10	Question and Answers		Interaction
10	Pricing corporate services Administration of transfer prices	2	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 18

Session Outcome: to analyze the Pricing corporate services Administration of transfer prices

Time(min)	Topic	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Pricing corporate services Administration of transfer prices	2	Lecture
10	Question and Answers		Interaction
10	Pricing corporate services Administration of transfer prices	2	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 19

Session Outcome: to analyze the issues in Case study

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Case study	2	Lecture
10	Question and Answers		Interaction
10	Case study	2	Lecture
10	Question and Answers (Q&A)	·	Interaction
05	Revision		Interaction

Session Outcome: to understand the Strategic planning

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Strategic planning	3	Lecture
10	Question and Answers		Interaction
10	, Nature of strategic planning	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 21

Session Outcome: to Analysing ongoing programs

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Analysing ongoing programs	3	Lecture
10	Question and Answers		Interaction
10	Analysing ongoing programs	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 22

Session Outcome: to Analysing proposed new programs

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Analysing proposed new programs	3	Lecture
10	Question and Answers		Interaction
10	Analysing proposed new programs	3	Lecture
10	Question and Answers (Q&A)	·	Interaction
05	Revision		Interaction

Session Number: 23

Session Outcome: to evaluate the strategic planning process

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	strategic planning process	3	Lecture
10	Question and Answers		Interaction
10	strategic planning process	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Outcome: to Evaluate strategic planning process

Time(min)	Topic	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Evaluate strategic planning process	3	Lecture
10	Question and Answers		Interaction
10	Evaluate strategic planning process	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 25

Session Outcome: able to preparation Budget

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Time(min)	Topic	BTL	Teaching – Learning Method	
05	Introduction		Lecture	
10	Budget preparation Nature of a budget	3	Lecture	
10	Question and Answers		Interaction	
10	- Other budgets	3	Lecture	
10	Question and Answers (Q&A)		Interaction	
05	Revision		Interaction	

Session Number: 25

Session Outcome: to evaluate Budget preparation process

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Budget preparation process	3	Lecture
10	Question and Answers		Interaction
10	, Behavioural aspects	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 27

Session Outcome: evaluation the Quantitative techniques

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Quantitative techniques	3	Lecture
10	Question and Answers		Interaction
10	Quantitative techniques	3	Lecture
10	Question and Answers (Q&A)	·	Interaction
05	Revision		Interaction

Session Number: 28

Session Outcome: able to Analysing and evaluate financial performance reports

Session Outcome: able to Analysing and evaluate infancial performance reports				
Time(min)	Торіс	BTL	Teaching – Learning Method	
05	Introduction		Lecture	
10	Analysing financial performance reports	3	Lecture	

10	Question and Answers		Interaction
10	Analysing financial performance reports	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Outcome: to evaluate the Variations in practice

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Variations in practice	3	Lecture
10	Question and Answers		Interaction
10	Limitations on variance analysis	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 30

Session Outcome: to evaluate the issues in the case

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Case study	3	Lecture
10	Question and Answers		Interaction
10	Case study	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 31

Session Outcome: to evaluate the Controls for differentiated strategies

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Controls for differentiated strategies	3	Lecture
10	Question and Answers		Interaction
10	Corporate strategies	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 32

Session Outcome: evaluate the Business unit strategy

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Business unit strategy	3	Lecture
10	Question and Answers		Interaction
10	Business unit strategy	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 33

Session Outcome: to evaluate the Top management style

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Top management style	3	Lecture
10	Question and Answers		Interaction
10	Service organization-Service organizations in general	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Outcome: evaluate the professional service organizations

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	professional service organizations	3	Lecture
10	Question and Answers		Interaction
10	professional service organizations	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 35

Session Outcome: evaluate the financial service organizations

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Financial service organizations	3	Lecture
10	Question and Answers		Interaction
10	Financial service organizations	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 36

Session Outcome: evaluate the Health care organizations

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Health care organizations	3	Lecture
10	Question and Answers		Interaction
10	Health care organizations	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 37

Session Outcome: evaluate the Non-profit organizations

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Non-profit organizations	3	Lecture
10	Question and Answers		Interaction
10	Non-profit organizations	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Outcome: evaluate the Multinational organizations

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Multinational organizations	3	Lecture
10	Question and Answers		Interaction
10	Multinational organizations	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 39

Session Outcome: evaluate the Cultural differences

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Cultural differences	3	Lecture
10	Question and Answers		Interaction
10	Cultural differences	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 40

Session Outcome: evaluate the Project planning,

Time(min)	Topic	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Project planning,	3	Lecture
10	Question and Answers		Interaction
10	Project planning,	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 41

Session Outcome: evaluate the Project execution and evaluation

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Project execution and evaluation	3	Lecture
10	Question and Answers		Interaction
10	Project execution and evaluation	3	Lecture
10	Question and Answers (Q&A)		Interaction
05	Revision		Interaction

Session Number: 42

Session Outcome: evaluate the issues in Case study

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		Lecture
10	Case study	3	Lecture
10	Question and Answers		Interaction
10	Case study	3	Lecture

10	Question and Answers (Q&A)	Interaction
05	Revision	Interaction

Session Outcome: evaluate the topic relevant issues

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		
10	Reading seminar	3	Presentation
20	Reading seminar		Interaction
15	Question and Answers (Q&A)		Interaction

Session Number: 44

Session Outcome: evaluate the topic relevant issues

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		
10	Reading seminar	3	Presentation
20	Reading seminar		Interaction
15	Question and Answers (Q&A)		Interaction

Session Number: 45

Session Outcome: evaluate the topic relevant issues

Time(min)	Торіс	BTL	Teaching – Learning Method
05	Introduction		
10	Reading seminar	3	Presentation
20	Reading seminar		Interaction
15	Question and Answers (Q&A)		Interaction

MANAGEMENT CONTROL SYSTEM

Evaluation Component	Weightage/Marks	Date	Duration (Hours)		C	01			co	2			c	O 3			c	CO 4	
COI Number				1	2	3	4	1	2	3	1	1	2	3	-	1	2	3	4
BTL				1	2	2	2	1	2	3	-	1	2	3	-	2	2	3	3
Test 1	Weightage (10%)		90 mins	2%	2%	3%	3%												

	Max Marks (20)		4	4	6	6												
	Weightage (10%)				3	0	3%	3%	4%	_								
Test 2	Max Marks (20)	90 mins					6	6	8	-								
	Weightage (10%)										3%	3%	4%	-				
Test 3	Max Marks (20)	90 mins									6	6	8	-				
	Weightage (15%)																	
Active Learning	Max Marks (15)								А	ctive	e Learr	ning						
	Weightage (5%)																	
Attendance	Max Marks (5)		Attendance															
	Weightage (50%)		2%	2%	4%	4%	3%	3%	6%	_	3%	3%	6%	_	3%	3%	4%	4%
	Max Marks(50)	180 mins	2	2	4	4	3	3	6	-	3	3	6	-	3	3	4	4
Semester End Exam	Question Number		a,b	2.ab	2.ab	3.ab	c,d	3.ab	4ab		e- g	5.ab	5.ab	-	h- j	6.ab	7.ab	7.ab

Course Team members, Chamber Consultation Hours and Chamber Venue details:

S.No.	Name of Faculty	Chamber Consultation Day(s)	Chamber Consultation Timings for each day	Chamber Consultation Room No:	Signature of Course faculty
1	Dr.K.S.Sekhara Rao	Wednesday = 16 days in semester	4-5 pm	New Library Building, 4 Floor Faculty Cabin	10 / • /

Signature of COURSE COORDINATOR:

Recommended by HEAD OF DEPARTMENT:

Hari Kiran Vege, Assoc.Dean-TLP

for Approved By: DEAN-ACADEMICS

(Sign with Office Seal)

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