## COURSE TITLE: PERSPECTIVES OF MANAGEMENT

**COURSE: BBA/BHM** 

**Unit I: Introduction:** Concept, Nature, Scope and functions of Management, Levels of Management, Systems approach to Organization, Modern Organization Theory.

**Unit II:** Management planning process, planning objectives and Characteristics, Hierarchies of Planning, the concept and techniques of forecasting.

**Unit III:** Organization meaning, Importance and principles, Departmentalization, Span of Control, Types of Organization, Authority, delegation of Authority

**Unit IV:** Staff meaning, Job Analysis, manpower Planning, Recruitment, transfers and promotions, Appraisals, Management development job Rotation, Training, Rewards and recognition.

**Unit V:** Directing and control Motivation ,Coordination Communication, Directing and Management Control, Decision Making, Management by Objectives (MBO) the concept and relevance, process of Management control, Techniques of Management control.

## 4) Learning Support:

## a) Recommended Text Book(s):

1. Management by James A.F stoner, R. Edward Freeman, and Daniel R. Gilbert Jr- Prentice hall publications.

## b) Reference Books:

- 1. Essentials of Management by Harold Koontz and Heinz weirich Tata mc Graw hill.
- 2. Principles and Practice of Management by L.M. Prasad- Sultan & Chand sons.
- 3. Human Resourse and Personal management by K. Aswathappa.